

AYSO Annual Fiscal Budget

Section	Area	Region	Other
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Year
Year
For the 12 month period beginning: July 1, 2022
Ending: June 30, 2023

Date of last financial statement distributed to members:

	Budget	Per Player	Last Season Actual
Estimated Revenues:			
4005 Registration Fees (see bottom right)	\$ 250,500.00	117.66	195,000.00
4006 Registration Fee Refunds	(5,000.00)	(2.35)	(8,950.00)
4007 Early Registration Discount	-	-	-
4008 Multi-Child Discount	-	-	-
4009 Late Registration Fees	-	-	-
4010 Merchandise Revenue	300.00	0.14	14.00
4012 Merchandise Revenue - T-Shirts	200.00	0.09	-
4015 Training Registration Fees	-	-	-
4020 Tourn/Natl Games/Player Camp Refunds	-	-	(750.00)
4021 Tournament/National Games/Player Camp	-	-	993.00
4022 Tournament-Referee Commitment Fees	(1,000.00)	(0.47)	-
4023 Tournament - Referee Commitment Refund	1,000.00	0.47	-
4024 Concessions	1,000.00	0.47	-
4025 Tournaments - Vendors	-	-	-
4027 Concessions - Packaged	-	-	-
4031 Cultural Exchange	-	-	-
4040 Fund Raising - Other	1,000.00	0.47	-
4310 Sponsors/Contributions/Donations	10,000.00	4.70	2,950.00
9105 Interest Income	50.00	0.02	2.73
4959 Other Income (Describe)	8,000.00	3.76	-
Total Estimated Revenue (R):	\$ 266,050.00	\$ 124.96	\$ 189,259.73

Estimated Expenditures:			
5101 Uniforms - Players - TAX PAID	60,000.00	28.18	48,000.00
5102 Uniforms - Coaches - TAX PAID	2,000.00	0.94	417.00
5103 Uniforms - Referees - TAX PAID	4,000.00	1.88	1,977.00
5104 Uniforms - Other - TAX PAID	1,200.00	0.56	447.00
5105 Uniforms - Players - NO TAX PAID	-	-	-
5106 Uniforms - Coaches - NO TAX PAID	-	-	-
5107 Uniforms - Referee - NO TAX PAID	-	-	-
5108 Uniforms - Other - NO TAX PAID	-	-	-
5111 Field Expenses	20,000.00	9.39	14,513.00
5115 Facility / Park Fees	12,000.00	5.64	-
5130 Equipment - TAX PAID	21,000.00	9.86	17,124.00
5135 Equipment - NO TAX PAID	-	-	4,147.00
5140 Storage Expenses	1,000.00	0.47	612.00
5150 Trainer Payments	32,000.00	15.03	26,427.00
5155 Payments to Playing Circuit	800.00	0.38	550.00
5200 Natl Games-Start-up Seed Money	-	-	-
5205 Natl Games-Business Expenses	-	-	-
5208 Tourn/Natl Games: Opening Ceremonies	-	-	-
5209 Tourn/Natl Games: Banners & Signs	-	-	-
5210 Tourn/Natl Games: Traffic Control	-	-	-
5211 Tourn/Natl Games: Entertainment	-	-	-
5212 Tourn/Natl Games: ID Cards	-	-	-
5213 Tourn/Natl Games: Insurance	-	-	-
5220 Tourn: Incentives, Trophies, Awards	-	-	-
5221 Tournament: Coaches	-	-	-
5222 Tournament: Referees	-	-	-
5223 Tournament: Other	-	-	-
5224 Tournament: Water/Food	-	-	-
5225 Tournament: Concession Expenses	-	-	-
5226 Tournament: Medical Personnel	-	-	-
5227 Tournament Planning Meetings	-	-	-
5228 Tournament/National Games: Entry Fees	25,000.00	11.74	17,000.00

5229	Tournament/Player Camp Expenses		-	
5235	Merchandise Expense	200.00	0.09	-
5239	Cultural Exchange Expenses		-	
5241	Playoff Expenses		-	
5255	Ads/Newsletter/Yearbook/Pictures	10,000.00	4.70	8,288.00

Estimated Expenditures:	Budget	Per Player	Last Season Actual
5261	Fund-raising Expenses: Concessions	-	
5262	Fund-raising: Other	-	
5274	Awards & Volunteer Recognition	35,000.00	17,883.00
5275	Donations	-	
5431	Clinic Training Expenses: Player	-	
5432	Clinic Training Expenses: Coaches	4,000.00	-
5433	Clinic Training Expenses: Referees	2,000.00	-
5434	Clinic Training Expenses: Other	-	
5701	Payments to AYSO: Inter-regional	-	
5702	Payments to AYSO: NSTC	-	
5703	Payments to AYSO: Registration Fees	1,500.00	1,270.00
5704	Payments to AYSO: Supply Center	2,000.00	-
5705	Payments to AYSO: Sales Tax	-	
5710	Payments to Affiliates	-	
5715	Payments to Referees (Playing Circuit)	-	
5801	Fixed Assets (over \$1,000)	-	
7401	Travel: Other	-	
7430	Conferences / Meetings	1,000.00	210.00
7431	Section / NAGM	10,000.00	2,131.00
7435	Travel Mileage	1,250.00	725.00
7515	Phone / Internet / Website	2,500.00	2,290.00
7535	Postage	350.00	296.00
7540	Freight paid for uniforms and equipment	1,000.00	27.00
7625	Office Supplies	1,000.00	25.00
7695	Miscellaneous Supplies	-	
8305	Bank Fees	150.00	210.00
8375	Volunteer Background Screening	15,000.00	1,400.00
8595	Other Expenses	-	
	Contingency	-	
Total Estimated Expenditures (E):	\$ 265,950.00	\$ 124.92	\$ 165,969.00

Estimated Cash Increase (Decrease):	(R-E)	\$ 100.00
Estimated Bank Balance on June 30:		\$ 230,000.00
Estimated Ending Cash Balance:		\$ 230,100.00

Please comment if the cash reserve is less than \$5 or more than \$12 per player:
 Field Reovations and Lighting Projects
 LA Co. Partnership Field Improvements
 Palmdale Field Renovations

Comments: Budget includes Core, Upper Division, Extra, All-Stars, Spring and Summer Camps

Treasurer's Name & Signature: Corey Kimura *Corey Kimura* Date: 5/12/2022

Executive Member's Name & Signature: Eric Dilger *Eric Dilger* Date: 5/12/2022

DUE DATES: Region: 30 days prior to end of fiscal year - June 1 Area discretionary account: July 1 Section discretionary account: July 1 Tournament: 6 months prior to event Camp: 60 days prior to camp Cultural Exchange: 3 months prior to travel	PLEASE COMPLETE THIS SECTION: <table border="1"> <thead> <tr> <th colspan="3">Registration fees</th> </tr> <tr> <th>Players</th> <th>Fee</th> <th></th> </tr> </thead> <tbody> <tr> <td>1500 x</td> <td>\$ 130.00</td> <td>= \$ 195,000.00</td> </tr> <tr> <td>44 x</td> <td>\$ 250.00</td> <td>= \$ 11,000.00</td> </tr> <tr> <td>185 x</td> <td>\$ 100.00</td> <td>= \$ 18,500.00</td> </tr> <tr> <td>400 x</td> <td>\$ 65.00</td> <td>= \$ 26,000.00</td> </tr> <tr> <td>2129</td> <td>Total</td> <td>\$ 250,500.00</td> </tr> </tbody> </table>	Registration fees			Players	Fee		1500 x	\$ 130.00	= \$ 195,000.00	44 x	\$ 250.00	= \$ 11,000.00	185 x	\$ 100.00	= \$ 18,500.00	400 x	\$ 65.00	= \$ 26,000.00	2129	Total	\$ 250,500.00
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* E-mail (budgets@ayso.org) the signed BUDGET to AYSO National by June 1.